TRANSCRIPTION OF THE
MINUTES OF THE BETH TZEDEC ANNUAL GENERAL MEETING
MAY 30, 2019

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Dr. Sheldon Rotman, President of the Board and Chair of the meeting, called the meeting to order at 7:38 P.M.

DR. ROTMAN: I would like to welcome you to the 2019 Annual General meeting. In keeping with the 2019 holiday theme of *Shlaymoot*, we're going to bless our Toronto Raptors for a complete success in this round of the playoffs.

On that note, I would like to try to keep this meeting short, so I am now going to call on Rabbi Baruch Frydman-Kohl to give the D'var Torah.

RABBI FRYDMAN-KOHL: I'm teaching a course for young adults as part of the Lishma program and one of the things we've been looking at is the sense of well-being and covenant and how they all come together in Jewish literature and our traditions.

So, if you think about Genesis for a minute, when God speaks to Noah and says this is my covenant with you, it's absolute and Noah doesn't have to do much. When you look at Abraham, he has to follow God but there are no specifics.

So, from youth to a more mature stage, it seems to me that as you mature, you begin to realise that your commitments have real consequences. And when parents talk to their children as little children, it's simply an attitude of love and acceptance.

As they grow older, they begin to get conditions; on this condition, you'll get this money, on this condition, you'll get this support. You have to understand that there

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are implications.

This figures as well when we try to understand what does it mean to lead a life of well-being, because it seems to suggest that for the people of Israel in the Torah, a life of well-being, a life of fullness, a lot of that is related to peace, tranquility, food and victory. It's very physical.

A good life is that the community has enough. But if you go further in the Bible, if you go to Psalms or Proverbs, you start to see a concern for individual character development. It's not simply the community. It's the individual.

So, in all of these, we begin to see that the idea of covenant shifts, the idea of covenant remains secure, but how it's expressed changes. It has plasticity. And the same thing is true with the idea of well-being. It will change and morph through the ages.

We are at a point of transition. There is going to be a new Rabbi. I like him. He likes me. We may not agree on everything, but we work well together for the growth of the community. There may be things, as we go forward, that you'll see change, morph, develop.

Keep in mind that the idea of the Rabbi as the leader of the community remains secure. The way that leadership is expressed, the direction that the Rabbi gives may change, but we know from our tradition that we have the ability to adjust to the new and to find in the new something of the old and to recognize in the old that there was

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something that could lead to the new.

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- 2 So, I tell you this because I really am looking
- 3 forward to shifting my responsibilities from full-time and a
- 4 half-time to part-time. I'm looking forward to spending more
- 5 | time with my grandchildren. I'm looking forward to hopefully
- 6 doing mediation and dispute resolution, moving, as I like to
- 7 | say, from the pulpit to the peacemaker.
- 8 And I think I'm leaving you in a strong
- 9 congregation, in a strong community. As Rabbi Steve said
- 10 | yesterday, we have good DNA, and I'm looking forward to
- 11 | watching as our community grows over the next couple of years
- 12 and we move into new areas where we begin to explore well-
- 13 being in a new and different way. Thank you.
- DR. ROTMAN: Thank you, Rabbi. I would like to
- 15 | now call on Rabbi Wernick to say a few words.
- 16 RABBI WERNICK: First of all, I just want to give
- 17 thanks to Rabbi Frydman-Kohl for the D'var Torah and the
- 18 message, especially about our friendship and professional
- 19 relationship. And really, we do like each other a lot.
- This transition has been really smooth for a lot of
- 21 reasons, not least of which is the leadership that Rabbi
- 22 Baruch demonstrates day in and day out, which we just
- 23 witnessed a few moments ago.
- 24 I also what to thank Sheldon and Debbie and the
- 25 members of the Board, and really the entire congregation, for
- 26 | what has been a wonderful welcome and transition into Toronto
- 27 and into Beth Tzedec.

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It's been a really wonderful to have these months of start up until the formal transition of authority passes to get to know so many people, which I have, and to see the great work that has been done thus far to create a congregation that is on sound footing with a great membership, great position in the community and a real desire and passion to get to a future of well-being, not only individually but collectively and communally.

Shlaymoot is not just about all the pieces of the jigsaw puzzle fitting together. It's an image more like a mosaic, of individual tiles that stand in relationship to each other and when you get the ability and the perspective to step back from those tiles, to see the picture that is formed by them, it's the ability to form disparate parts of our lives together at the same time and to find the inner ability to seek brakha at those moments.

It's when we experience the rough passages in life that we learn to appreciate the blessings that are ours. And perhaps, it's as other philosophers have said, it's only because of the existence of evil that we necessarily know what good. And so, it's only because life is hard that we sometimes can understand what blessing is.

What I've learned from all of us is that this message of Jewish life is one that resonates, especially with our children and our grandchildren that we all understand in some way, shape or form that we're living in an exciting part of Jewish history. Not just transition for Beth Tzedec but

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really the transition of the entire Jewish experience,

certainly in North America and that what the future requires

is an approach that builds upon the success of our history,

but doesn't see itself constrained by that history, but is

willing to explore shlaymoot in new ways, building on that

tradition.

- So, I look forward to walking that pathway with all of us together, to exploring those opportunities to finding comfort, providing comfort in moments of sadness and trepidation but even more importantly celebrating those moments of brakha, those moments of joy, celebration in the vears ahead. Thank you.
- DR. ROTMAN: Thank you, Rabbi. Before we get into the business of the meeting, I would like to thank the following members who are leaving the Board, Marnie Burke, Maureen Tanz, Ellen Rosenbluth, Dina Libman and Larry Wallach, for their years of service and their deep connection to Beth Tzedec.
- I'd like to also thank the new Directors by acclamation, Jamie Golombek, Earl Schwebel, Mitch Max and Brian Segal. I look forward to working alongside of you at the Board of Directors.
- I will hold my remarks to end of the meeting so we can now proceed with the business of the meeting. The Minutes of last year's meeting were circulated in the mailing and we have not heard from anyone as to any corrections or errors.

  If there are no questions, I would ask for a motion to approve

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the minutes of the 2018 AGM. 1 2 3 MOTION: To approve the minutes of the 2018 Annual 4 General Meeting. 5 Moved by: Mr. Don Smith Seconded by: Ms. Cecile Zaifman 6 7 Motion carried. 8 9 DR. ROTMAN: The second item is the new Board, whom 10 I have already welcomed. 11 I will now turn it over to Cecile Zaifman to address 12 the financial position. 13 Good evening. I am presenting the MS. ZAIFMAN: 14 Audited Financial Statements for both Beth Tzedec Congregation 15 and Beth Tzedec Foundation of Toronto for the year ended June 16 30, 2018. These statements were available to all members 17 prior to the meeting and copies were also available this 18 evening. 19 We will begin with the congregation's Financial 20 Statement. The Statement of Operations, or the income statement of the congregation is on page three. This 21 22 statement shows the four funds for accounting purposes that comprise all of the synagogue's operations. 23 24 The two main operating funds are the general fund 25 and the cemetery fund, which are in the two columns at the left of the schedule. I will focus my comments this evening 26

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on these two funds.

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First, looking at the general fund for 2018, as projected last year, membership contributions remain stable over the prior year. Membership projections for the current fiscal year are projected to remain relatively stable.

Investment income in the general fund decreased. In 2017, investments were sold to fund the improvements of this room and the gain on the sale of these investments increased investment income in 2018. The actual realized investment income decreased in 2018 from 4.8 per cent to 3.4 per cent. This affects all funds as investment income is pooled and then allocated across the funds.

Fundraising income in 2018 was up from the previous year due to the lottery and a more successful High Holiday campaign. Program and event revenue is marginally higher than the previous year. Catering and hall rentals increased in 2018. Rental from Robbin's Hebrew Academy increased. Also included in this line is an insurance recovery from a water main break at the synagogue.

Revenue from the congregational school decreased due to low enrolment and will be marginally offset by lower operating expenses. In total, revenue in the general fund was \$4.75 million, which is a net increase of approximately 1 per cent over the prior year.

Looking at expenses, ritual and educational expenses increased 3 per cent over the previous year. Expenses included fees for the senior rabbi search consultant, rabbinic coverage for the Associate Rabbi position and some additional

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1 program expenses.

Building maintenance expenses increased 3 per cent.

One of the largest contributing factors was the water main repair of approximately \$90,000, which was partially offset by the insurance recovery, included in the income.

General and administration costs remained relatively consistent, increasing just over 1 per cent. Fundraising expenses increased due to engagement of a consultant for fundraising feasibility study.

Congregational school expenses decreased marginally as there were fewer students. Dues and grants expenses remained the same as the prior year. Overall, expenses in the general fund increased approximately 3 per cent. The general fund operated at a deficit this year as it did the previous year.

The cemetery operations continue to remain strong with an excess of revenues over expenses with a 1.3 per cent increase over the previous year. Investment income decreased, consistent with the overall decrease in investment income.

Income from sales of interment rights and plantings is up during fiscal 2018 and we continued to develop another section of the cemetery to service the future needs.

Looking at total operations for 2018, we show an excess of revenue over expenditures. If we roughly normalize income for the decrease in investment income during fiscal 2018, our excess of revenue over expenditures is consistent with the previous year.

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Looking at the statement of financial position, most
balances are consistent with 2017. The current loan
receivable in last year's operating fund of \$300,000 was
repaid during this fiscal year. At the year end, as in the
prior year, the financial statement shows a bank indebtedness
in the general fund. The congregation has intentionally used
its demand operating facility instead of liquidating
investments.

Accounts payable were higher last year as there were still renovation payables outstanding at the year's end.

Overall, our financial position at the end of 2018 remains strong.

The total fund balances increased to \$22.3 million from \$21 million in 2017, with the major portion of the balance represented by the cemetery fund. The endowment fund was up from 2017 and the capital fund has increased marginally.

The capital fund maintains a healthy balance following the renovations, allowing us to continue to make targeted annual budgeted improvements for the current and ongoing needs of maintaining the building, infrastructure and houses as required. Fundraising will be undertake to fund any future renovations.

During fiscal '19, the Avenal house renovations were completed, which will be reflected in next year's financial statements.

The total investments across all funds have a market

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- value of \$16.5 million and a cost of \$14.2 million at end of year. Approximate \$7 million out of \$22 million of our fund balances are restricted for specific purposes. As well, \$8.4 million is invested in capital assets. The cemetery fund showed a large increase in 2018 under investments and capital assets, reflecting the work done to service the new section of
  - The capital fund is restricted to capital expenditure and the entire amount of the endowment fund is externally restricted, leaving approximately \$6.8 million of unrestricted funds in the congregation.

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the cemetery.

- The Foundation statements show an additional \$4.2 million of investments in marketable securities with a cost of \$3.6 million. The full amount of the funds in the Foundation are restricted for endowments or specific purposes.
- Overall, total operations for 2018 ended with a total excess of revenue over expenses, maintaining relatively strong fund balances. However, we have many financial challenges ahead, including identifying and realizing alternative revenue streams.
- In 2019, we launched the Centre for Spiritual Well-Being, supported by the Rabbi Baruch Frydman-Kohl Endowment Fund. This endowment will fund new programs for members and the community.
- The budgeting process continues to be refined, maximizing revenue and looking for ways to consolidate and reduce expenditures, while maintaining excellence in

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programming that our members expect.

The staff and Budget and Finance Committee continue to work hard to balance current financial needs against the long-term financial stability for the shul. We have incorporated the strategic plan as well as new initiatives from the Centre for Spiritual Well-Being into the budget process to ensure programs meet the strategic objectives.

We are in the midst of significant changes in *Klei Kodesh* that have impacted the ability to budget some items with certainty. Staff and lay leadership both understand that we will incur additional costs during the transitions which will affect our budgets, are investments in the future.

Challenging but exciting times are ahead for the shul as we build a new spiritual team to lead us into the future, recognizing the changing landscape of the community and their needs. From a financial point of view, we will continue to work diligently to find new and alternative revenue sources, monitor expenses and preserve fund balanced to encourage and engage future and current generations of our community in a vibrant and meaningful Jewish life.

I would like to thank our Director of Finance,
Hadassah Bernstein for her assistance and support. Her
competency, efficiency and attention to detail have made my
job so much easier, enabling us to bring timely and accurate
financial reporting to the Board of Governors on a regular
basis, as well as continuing to refine the budgeting process.

It continues to be a pleasure to work with Randy

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- 1 Spiegel. Randy works tirelessly to institutionalize financial
- 2 | controls and strategic processes, to improve financial
- 3 oversight and the day to day operations of the congregation.
- 4 Also thanks to Ronnie Faust, Chair of the Investment
- 5 | Committee, and Lorne Schillinger, Chair of the Audit Committee
- 6 for their time and effort on behalf of our shul. Both
- 7 | committees are key components of the overall governance
- 8 | structure and are important to the ongoing financial stability
- 9 and reporting. The volunteer members of both these
- 10 committees, as well as the Budget and Finance Committee, have
- 11 | contributed many hours, much expertise and wise counsel to our
- 12 shul.
- I would now like to call on representative of our
- 14 auditor, Deloitte, Scott Finkle.
- 15 MR. FINKLE: I am just going to give a brief
- 16 comment on the audit that was conducted in accordance with
- 17 Canadian Auditing standards. The audits are designed to
- 18 express an opinion in the fairness of the presentation in all
- 19 material respects of the Foundation and the congregation
- 20 | financial annual statement prepared in accordance with the
- 21 | Canadian Auditing standards for not-for-profit organizations.
- No restrictions were placed on the scope of the
- 23 audit. In performing the audit, we were given complete and
- 24 | full access to the accounting records, supporting
- 25 documentation and other material we requested. We issued our
- 26 unmodified audit opinion dated December 13, 2018 on the
- 27 | financial statements of both entities for the year ended June

Beth Tzedec Annual General Meeting May 30, 2019 - 14 30, 2018. 1 2 MS. ZAIFMAN: Right now, I would call for a motion 3 to re-appoint Deloitte LLP as the auditors for the 2019 fiscal year. 4 5 6 MOTION: To appoint Deloitte LLP as the auditors 7 for the 2019 fiscal year. 8 Moved by: Mr. Allen Schacht Seconded by: Ms. Karen Hersh 9 Motion carried. 10 11 12 DR. ROTMAN: Are there any questions on the 13 financial statements? 14 15 Q. Does the congregation still invest in Israel 16 bonds? 17 A. They are included in the investments. 18 19 Q. Do you know how much is invested? 20 I do not have the information right now, but we 21 can find out and pass that along. 22 23 Q. Page 18 of the financial statements, what is 24 represented by administrative salaries? 25 A. That is salaries of the employees. 26

Q. How many rabbinic positions are there?

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A. At the present time, we have four Rabbis. We're looking at our position for the fall and bringing on a new Associate Rabbi. Rabbi Gorman and Rabbi Schachter together constitute one full time rabbinic position.

DR. ROTMAN: Tonight marks the end of my five year tenure as your Board Chair and President. While it can be challenging, it has been remarkably fulfilling and rewarding, working with so many wonderful people and engaging so many members in support of an institution that is central to our community's life and history.

The past five years been all about change and how we can engage more members in the life of our shul, particularly young families. To lead this effort, we are fortunate to have Rabbi Steven Wernick as our next Senior Rabbi. He has a track record of accomplishment, a deep understanding of Jewish thought and brings unique insights as a former leader of the Conservative movement. We are indeed fortunate to have Rav Steve as our next senior Rabbi.

Rav Steve will be joined by Rabbi Robin Fryer Bodzin as she returns to Toronto with ideas of reaching out to a broad cross-section of the community. Rav Robin represents the face of change at Beth Tzedec and we look forward as she works to bring her Jewish insights into our lives.

We are also pleased that Rav Baruch has agreed to a part-time role in support of Rav Steve and Rav Robin in our efforts to stay connected with almost 2,300 family units.

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In honour of Rav Baruch's retirement as our Senior Rabbi, the Rabbi Baruch Frydman-Kohl Endowment will fund our new Centre for Spiritual Well-Being. This centre will seek to engage our members in new ways beyond prayer and study.

We set a goal of raising \$6 million and I am pleased to announce that we have already raised almost \$2 million.

Thank you to Endowment Committee Co-Chairs, Harold Wolfe and Paul Rothstein and their entire team. Only \$4 million left to go and we hope everyone will participate in some way.

Also, thank you to Joey and Elaine Steiner for cochairing this amazing year of celebrations, honouring Rabbi Frydman-Kohl's 26 years leading our congregation. It will culminate in this weekend's events and the gala dinner next Thursday night.

Over the past five years, I have worked with many fine people who deserve thanks; Rabbis Schachter and Gorman, Hazzan Ezer, Lorne, Jacob, Daniel. Randy Spiegel, our Executive Director, oversees a large organization of people and I never quite know how Randy does it all with such an adept and wise touch. Thank you to Brian Dias and the team who keeps this place running 24 hours a day.

I have been fortunate to serve with some remarkable, talented volunteers. They put in countless hours on a range of committees, bringing their skills and perspectives. Thank you to every one for your support and advice.

To my shul wife, Debbie Rothstein, it has been a pleasure working with you. Even when we did not agree, we

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- 1 | always found a way to move forward together. I know I've been
- 2 | fortunate to have your support. The future for Beth Tzedec is
- 3 | very bright with you at the helm of a talented Board of
- 4 Directors.
- 5 Finally, to my wife, Patti, you spent so many hours
- 6 | working on Beth Tzedec events, serving on our Board and its
- 7 | committees and making the shul life part of our family life.
- 8 Thank you for your endless support over the last almost 38
- 9 years of marriage as we raised a wonderful and ever-growing
- 10 family. I love you more than Mickey loves Minnie.
- 11 When Rabbi Frydman-Kohl and Josette walked into our
- 12 lives, we didn't know what we were getting, other than someone
- 13 | with an easy smile, engaging personality and a certain
- 14 attachment to the Chicago Cubs.
- 15 It's fair to say that over past 26 years, Rav Baruch
- 16 has touched all of us in very personal ways. He made a large
- 17 | shul small and a diverse community connected. His was a
- 18 | Judaism that brought meaning to our lives and a rabbi that
- 19 cared.
- 20 Beth Tzedec was once again central to issues
- 21 | affecting Israel and Canada. Rav Baruch reached out beyond
- 22 | the walls of our shul to engage the larger Canadian community.
- 23 On behalf of our Board and our membership, thank you Rav
- 24 Baruch and we hope we can honour all that you have done for us
- 25 by building on your legacy of Jewish leadership and
- 26 engagement. Judaism is a gift and you are the one who brought
- 27 | that gift into our lives.

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1	Thank you to everyone, and goodnight.
2	MS. ROTHSTEIN: On behalf of the congregation and
3	the Board of Directors, Beth Tzedec Congregation recognizes
4	and thanks Dr. Sheldon Rotman for his years of dedication and
5	service as he completes his term as President.
6	DR. ROTMAN: Thank you. May I have a motion to
7	adjourn?
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9	MOTION: That the meeting adjourned
10	Moved by: Mr. Gary Elman
11	Seconded by: Mr. Larry Wallach
12	Motion carried.
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14	THE MEETING ADJOURNED AT 8:17 P.M.

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